### NOTICE OF MEETING

### The Austin Housing Finance Corporation, Board of Directors, will convene at 3:00 p.m. on Thursday, January 14, 2010, in Council Chambers at Austin City Hall, 301 W. Second Street, Austin, Texas

#### AGENDA

The Board of Directors will go into a closed session under Chapter 551 of the Texas Government Code to receive advice from legal counsel, to discuss matters of land acquisition, to discuss personnel matters, or for other reasons permitted by law as specifically listed on this agenda. If necessary, the Board may go into a closed session as permitted by law regarding any item on this agenda.

- 1. Approve the minutes of the December 10, 2009 Board meeting of the Austin Housing Finance Corporation.
- 2. Authorize negotiation and execution of four service agreements with the following firms to provide residential roofing services and emergency home repair services under the General Obligation Bond Home Repair Program for a combined total amount not to exceed \$500,000: ADVANTAGE USAA, INC., Spring Branch, Texas; AgH20 HOLDINGS, L.L.C., Round Rock, Texas; VALDEZ REMODELING AND WEATHERIZATION, INC., Austin, Texas; and UNITY CONTRACTOR SERVICES, Austin, Texas.

### Adjourn

The City of Austin is committed to compliance with the Americans with Disabilities Act. Reasonable modifications and equal access to communications will be provided upon request.

For assistance please call 974-3256 OR 974-2445 TDD.

A person may request a Spanish language interpreter be made available by contacting the City Clerk's Office not later than two hours before the scheduled time of the item on which the person wishes to speak. Please call 974-3256 in advance or inform the City Clerk's staff present at the council meeting.

Cualquier persona puede solicitar servicios de intérprete en español comunicándose con la oficina del Secretario/a Municipal a no más tardar de dos horas antes de la hora determinada para el asunto sobre el cual la persona desea comentar. Por favor llame al 974-3256 con anticipo o informe al personal del Secretario/a Municipal presente en la sesión del Consejo.



## **RBA: Approve AHFC Board Minutes CITY OF AUSTIN RECOMMENDATION FOR BOARD ACTION**

AGENDA ITEM NO: 1 AGENDA DATE: 1/14/2010 PAGE: 1 OF 2

**<u>SUBJECT</u>**: Approve the minutes of the December 10, 2009 Board meeting of the Austin Housing Finance Corporation.

## AMOUNT & SOURCE OF FUNDING:

FISCAL NOTE: A fiscal note is not required.

## **REQUESTING DEPARTMENT:** Austin Housing Finance Corporation

FOR MORE INFORMATION CONTACT: Margaret R. Shaw, Treasurer, Austin Housing Finance Corporation, 974-3108

## **PRIOR BOARD ACTION:**

## **PRIOR COUNCIL ACTION:**

## **BOARD OF DIRECTORS' MEETING**

## AUSTIN HOUSING FINANCE CORPORATION

## THURSDAY, DECEMBER 10, 2009

The Board of Directors of the Austin Housing Finance Corporation (AHFC) was convened on Thursday, December 10, 2009, in the Council Chambers of City Hall, 301 W. 2<sup>nd</sup> Street, Austin, Texas. The following were the AHFC items considered by the Austin Housing Finance Corporation's Board of Directors.

President Leffingwell called the meeting to order at 3:18 p.m.

The following items were acted on by one motion. No separate action occurred on any of the items.

1. Approve the minutes of the Austin Housing Finance Corporation regular Board meeting of November 5, 2009 and Special Called Board meeting of November 19, 2009.

The minutes for the Austin Housing Finance Corporation November 5, 2009 regular meeting and November 19, 2009 special called meeting were approved on Board Member Spelman's motion, Board Member Cole's second on a 6-0 vote. Vice President Martinez was absent.

4. Approve negotiation and execution of a loan to DMA DEVELOPMENT COMPANY, LLC, or its affiliate, to acquire property and develop 201 units of mixed income senior housing in the Mueller Planned-Unit Development District at the Northeast Corner of Berkman Drive and Tom Miller Street, in an amount not to exceed \$2,000,000 under the Rental Housing Development Assistance Program. The motion authorizing the negotiation and execution of a loan to DMA Development Company, LLC was approved on Board Member Spelman's

Development Company, LLC was approved on Board Member Spelman's motion, Board Member Cole's second on a 6-0 vote. Vice President Martinez was absent.

5. Approve negotiation and execution of an amendment to the 2009-2010 service agreement between the Austin Housing Finance Corporation and the City of Austin, funded by proceeds from the City's affordable housing General Obligation Housing bond proceeds, to increase the amount of funding by \$2,055,495, for a total amount not to exceed \$17,855,495.

The motion authorizing the negotiation and execution of an amendment to the 2009-2010 service agreement between the Austin Housing Finance Corporation and the City of Austin was approved on Board Member Spelman's motion, Board Member Cole's second on a 6-0 vote. Vice President Martinez was absent.

6. Approve negotiation and execution of a loan to FOUNDATION COMMUNITIES, INC., or its affiliate organization, under the Rental Housing Development Assistance Program to acquire and rehabilitate a 238-unit mixed-income apartment complex for low- and moderate-income families at 4320 South Congress Avenue in an amount not to exceed \$3,000,000.

The motion authorizing the negotiation and execution of a loan to Foundation Communities, Inc. was approved on Board Member Spelman's motion, Board Member Cole's second on a 6-0 vote. Vice President Martinez was absent.

## **DISCUSSION ITEMS**

2. Conduct a public hearing and receive public input regarding the issuance of up to \$6 million of Austin Housing Finance Corporation Multi-family Housing Revenue Bonds to finance the acquisition and rehabilitation of the Elm Ridge Apartments, 1121 Harvey Street, a 130-unit apartment complex to be owned and operated by Elm Ridge Affordable Partners, Ltd., a single purpose Limited Partnership affiliated with Summit Housing Partners, Tuscaloosa, Alabama.

The public hearing was closed on Board Member Spelman's motion, Board Member Shade's second on a 6-0 vote. Vice President Martinez was absent.

3. Adopt a resolution approving the issuance of Austin Housing Finance Corporation Multi-family Housing Revenue Bonds, in an aggregate principal amount not to exceed \$6 million; approving related documents, in substantially the form attached to the resolution, to provide financing for the acquisition and rehabilitation of the Elm Ridge Apartments, 1121 Harvey Street, to be owned and operated by Elm Ridge Affordable Partners, Ltd., an affiliate of Summit Housing Partners, Inc., Tuscaloosa, Alabama; and authorizing specific named representatives of the Austin Housing Finance Corporation to execute the documents relating to issuance of the bonds and closing the transaction.

Resolution No. 20091210-AHFC3 in the amount of \$6 million was approved on Board Member Spelman's motion, Board Member Shade's second on a 6-0 vote. Vice President Martinez was absent.

President Leffingwell adjourned the meeting at 3:24 p.m. without objection.



### **RBA: GO Bond Home Repair Program CITY OF AUSTIN RECOMMENDATION FOR BOARD ACTION**

## AGENDA ITEM NO: 2 AGENDA DATE: 1/14/2010 PAGE: 1 OF 2

**SUBJECT:** Authorize negotiation and execution of four service agreements with the following firms to provide residential roofing services and emergency home repair services under the General Obligation Bond Home Repair Program for a combined total amount not to exceed \$500,000: ADVANTAGE USAA, INC., Spring Branch, Texas; AgH20 HOLDINGS, L.L.C., Round Rock, Texas; VALDEZ REMODELING AND WEATHERIZATION, INC., Austin, Texas; and UNITY CONTRACTOR SERVICES, Austin, Texas.

**AMOUNT & SOURCE OF FUNDING:** Funding is available in the Fiscal Year 2009-2010 Capital Budget of the Austin Housing Finance Corporation.

**FISCAL NOTE:** A fiscal note is attached.

## **REQUESTING DEPARTMENT:** Austin Housing Finance Corporation

FOR MORE INFORMATION CONTACT: Margaret R. Shaw, Treasurer, Austin Housing Finance Corporation, 974-3184

## **PRIOR BOARD ACTION:**

## **PRIOR COUNCIL ACTION:**

The Austin Housing Finance Corporation (AHFC) Board appropriated \$2 million in General Obligation (GO) Bonds for fiscal year 2010 to be used for a new home repair program. The AHFC will use \$500,000 of the \$2 million to address residential roof replacements and emergency home repairs that pose immediate health and safety concerns. The remaining \$1.5 million will be awarded to non-profit organizations that will assist homeowners with electrical, plumbing, mechanical, exterior siding, window, door, drywall and flooring repairs.

The purpose of the GO Bond Home Repair Program is to address substandard housing conditions of low and moderate income homeowners residing within the corporate city limits of the City of Austin. The program provides financial assistance to make repairs that will eliminate health and safety hazards and/or provide improved accessibility. The program provides up to \$5,000 of assistance per home per fiscal year. This amount does not include assistance that might be provided through non-profit organizations.

The program will assist households with a total household income at or below 80 percent Area Median Family Income (AMFI) with a focus on assisting households at 50 percent or below AMFI. A homeowner may only use assistance received under the Program for repairs to his or her homestead

The AHFC issued an Invitation for Bid/Best Value solicitation on November 30. A mandatory prebid was held on December 8 where 18 firms from the construction community showed interest in this solicitation. Bids from eight contractors were received on December 15. Four bids were deemed non-responsive. Approval of this Board action will allow the AHFC to efficiently respond to client needs by having access to four contractors. Three of the responsive bidders, ADVANTAGE USAA, INC., AgH20 HOLDINGS, L.L.C., and VALDEZ REMODELING AND WEATHERIZATION, INC can provide roofing services, and the other responsive bidder, UNITY CONTRACTOR SERVICES, can provide roofing services and emergency home repair services. The construction contracts will allow roof replacement and emergency home repairs to approximately 90-100 homes.

This activity is consistent with the Fiscal Years 2009-2014 Consolidated Plan and the Fiscal Year 2009-2010 Action Plan as identified under the Homeowner Assistance Program.

## AUSTIN HOUSING FINANCE CORPORATION CIP BUDGET FISCAL NOTE

Date of Board Consideration: Agenda Item: Division: 01/14/2010 GO Bond Home Repair Program Client Services

## SUBJECT:

Authorize negotiation and execution of four service agreements with the following firms to provide residential roofing services and emergency home repair services under the General Obligation Bond Home Repair Program for a combined total amount not to exceed \$500,000: ADVANTAGE USAA, INC., Spring Branch, Texas; AgH20 HOLDINGS, L.L.C., Round Rock, Texas; VALDEZ REMODELING AND WEATHERIZATION, INC., Austin, Texas; and UNITY CONTRACTOR SERVICES, Austin, Texas.

### FINANCIAL INFORMATION:

The Austin Housing Finance Corporation (AHFC) Board appropriated \$2 million in General Obligation Bonds for fiscal year 2010 to be used for a new home repair program. The AHFC will use \$500,000 of the \$2 million to address residential roof replacements and emergency home repairs that pose immediate health and safety concerns. The remaining \$1.5 million will be awarded to non-profit organizations that will assist homeowners with electrical, plumbing, mechanical, exterior siding, window, door, drywall, and flooring repairs.

Parent Project Name: Project Authorization:	2006 General Obligatio Approved AHFC Capi	
Available Balance for the Owner-Occupied Hom	e Repair Program	\$ 2,000,000.00
Amount of this Action		\$ (500,000.00)
Remaining Balance for the Owner-Occupied Hor	me Repair Program	\$ 1,500,000.00

AHFC Project Sponsor: Project Manager: Coby Ramirez AHFC Procurement: Teresa Rodgers-Curtis Project Consultant: N/A First Advertisement: Nov. 30, 2009

# CERTIFIED BID TAB

Austin Housing Finance Corporation Invitation for Bid/Best Value (IFB/BV)

Bid Opening Date: 12/15/09	
Time: 10:00 p.m.	
Location: 1000 E. 11th , Ste. 20	0
Estimated Amount:	
RQS NO.:	

Project: HomeRepair Program Residential Roofing

Solicitation No.: 20091130CR

	and Emergency Home Repair				1	1			l	
04.00 4	Roofing	Bidder(s):	Rodriquez Barr		BO MAX (NOR- Responsive)	On-Call	Dial One Electric (Non Responsive)	Unity	Advantage	Valdez
0600A				Percentage	Percentage	Percentage	Percentage	Percentage	Percentage	Percentage
	Material and Markup Cost		Percentage 30%	14.75%	a same and the second sec	10%		40%	17.90%	30%
1	Add % markup for profit and overhead			1	Rate/EA	Rate/EA	Rate/EA	Rate/EA	Rate/EA	Rate/EA
	Mobilization				And and a second se	\$ 100.00		\$ 125.00	\$ 375.00	\$ 250.00
2	Mobilization fee		\$ 600.00	<u>\$</u> 50.00		<u>5</u> 100.00		<b>\$</b> 75.00	\$ 125.00	\$ 125.00
3	Estimate Fee (site visit for estimate)		\$ 600.00		Hourly Rate	Hourly Rate	Hourly Rate	Hourly Rate	Hourly Rate	Hourly Rate
	Labor		Hourly Rate	Hourly Rate	Hourry Rate	S 95.00		\$ 30.00	\$ 50.00	\$ 40.00
4	Foreman		\$ 71.47	<u>\$ 30.00</u>		<u>s</u> 90.00		\$ 27.00	\$ 45.00	\$ 35.00
5	Cratsman (roofer)		\$ 67.67	<u>\$ 20.00</u>		\$ 90.00 \$ 85.00		<u>\$</u> 25.00	\$ 35.00	\$ 20.00
6	Laborer/Helper		\$ 50.00	\$ 12.00	1	3 03-00	T			
0600B	Electrical	Bidder(s):	Rodriquez Barr	AGH2O Holdings	Bo Max	On-Call	Dial One		Advantage	Valdez
00000	Material and Markup Cost		Percentage	Percentage	Percentage	Percentage	Percentage		Percentage	Percentage 30%
4	Add % markup for profit and overhead		45%	15%	,	10%	,	40%		Rate/EA
1	Mobilization		Rate/EA	Rate/EA	Rate/EA	Rate/EA	Rate/EA		Rate/EA	\$ 125.00
	Mobilization fee		\$ 630.00			\$ 100.00		<u>\$ 125.00</u>		
	Estimate Fee (site visit for estimate)		<u>s</u> 700.00	\$ 50.00		\$ 100.00		\$ 75.00		<u>\$ 125.00</u>
	Estimate rec (site visit for estimate)		Hourly Rate	Hourly Rate	Hourly Rate	Hourly Rate	Hourly Rate	Hourly Rate	Hourly Rate	Hourly Rate
	Master Electrician	and the second se	\$ 74.45			\$ 105.00		\$ 59.00		<u>\$ 52.00</u>
4	Journeyman		\$ 48.45			\$ 95.00		<u>\$ 40.00</u>	1	\$ 48.00
	Apprentice (laborer)		\$ 48.45			S 85.00		\$ 15.00		\$ 39.00

## **CERTIFIED BID TAB** Austin Housing Finance Corporation Invitation for Bid/Best Value (IFB/BV)

				5114	tation for Did/Dest ve	<u> </u>			r	
0600C	Plumbing	Bidder(s):		AGH20 Holdings	Bo Max (Non- Responsive)	On-Cal;l	<u>/</u>	· ·	Advantage	Valdez Percentage
	Material and Markup Cost				Percentage	Percentage	Percentage	Percentage 40%	Percentage	rencemage
1	Add % markup for profit and overhead		50%	15%		109			Rate/EA	Rate/EA
	Mobilization				Rate/EA	Rate/EA	Rate/EA	\$ 125.00	Nale/EA	INGIC/LFA
2	Mobilization fee		\$ 500.00	\$		\$ 100.00		<u>\$ 125.00</u> \$ 75.00		
3	Estimate Fee (site visit for estimate)		\$ 580.00	\$ 25.00		<u>\$ 100.00</u>	and the second	10	Hourly Rate	Hourly Rate
	Labor			1.00444.3	Hourly Rate	Hourly Rate	Hourly Rate	Hourly Rate 55.00	Houny Kale	Tiouriy Rate
4	Master Plumber		\$ 78.00	\$ 90.00		\$ 95.00				
5	Journeyman		\$ 62.00	\$ 80.00		\$ 85.00		\$ <u>39.00</u> \$14.00		
6	Apprentice (laborer)		\$ 51.00	\$ 45.00		\$ 75.00		5 14.00		
	Mechanical (HVAC)	Riddor(s):	Rodriquez Barr	AGH20 Holdings	Bo Max (Non- Responsive)	On-Call	Dial One Electric (Non Responsive)	Unity	Advantage	Valdez
0600D					Percentage	Percentage	Percentage	Percentage	Percentage	Percentage
	Material and Markup Cost			Percentage	reicemage	109	And a second	40%		30%
1	Percentage of projet and overhead		50%		Rate/EA	Rate/EA	Rate/EA	Rate/EA	Rate/EA	Rate/EA
	Mobilization			the second se		\$ 100.00	and a second	\$ 125.00		\$ 125.00
2	Mobilization fee		\$ 591.00			<u>\$ 100.00</u>		\$ 75.00		\$ 125.00
3	Estimate Fee (site visit for estimate)		\$ 591.00	φ	Hourly Rate	Hourly Rate	Hourly Rate	Hourly Rate	Hourly Rate	Hourly Rate
	Labor			Hourly Rate 75.00	FIDULITY KAIC	\$ 95.00	Contraction of the second seco	\$ 45.00		\$ 125.00
4	Licensed HVAC - air condition mechanic		<u>\$</u> 79.00 \$64.00	<u>\$</u> 75.00 \$ 45.00		\$ 85.00		\$ 27.00		\$ 38.00
5	Journeyman	i	<u>\$ 64.00</u> <u>\$</u> 53.00	~		\$ 75.00		\$ 15.00		\$ 25.00
6	Apprentice (laborer	<u>l</u>	53.00	o 23.00				Ī		
	Carpentry	<b>Biddes(s)</b>	De triger Dam	AGH20 Holdings	Bo Max (Non- Responsive)	On-Call	Dial One Electric (Non Responsive)	Unity	Advaniage	Valdez
0600E			Rodriquez Barr			Percentage	Percentage	Percentage	Percentage	Percentage
	Material and Markup Cost			Percentage 15%	Percentage	10 <sup>r</sup>	and an	40%		30%
1	Percentage of projet and overhead		30%		Rate/EA	Rate/EA	Rate/EA	Rate/EA	Rate/EA	Rate/EA
	Mobilization				Nalc/CA	\$ 100.00	and the second se	§ 125.00		\$ 125.00
2	Mobilization fee		<u>\$ 500.00</u>			\$ 100.00		\$ 75.00		\$ 125.00
3	Estimate Fee (site visit for estimate	1	<u>\$ 500.00</u>		Hourly Rate	Hourly Rate	, Hourly Rate	Hourly Rate	Hourly Rate	Hourly Rate
L	Labor		Hourly Rate	Hourly Rate 30.00		s 95.00		\$ 24.00	1	\$ 43.00
4	Foreman		\$ 75.00			\$ 85.00		\$ 18.00		\$ 38.00
5	Crafisman	<u> </u>	\$ 64.00			<u>\$</u> <u>\$</u> 75.00		\$ 12.00		\$ 20.00
6	Laborer/Helper	1	\$ 30.00	5 18.00		1.0 75.00	·		1	

Solitation No. 20091130CR

Project: Home Repair Program Residential Roofing and Emergency Home Repair

Received: 10:00 a.m. Decembr 15, 2009

Project Manager: Coby Ramirez

		Item 1		Item 2		Item 3			
		[50]		[30]		[20]		[100]	
ROOFING		Cost Bidder shall indicate a hourdy rate for employees for ea applicable trade, percentage of profit and overhead for scopes of work for which contractor wishes to particip: Profit and overhead percentage rate shall include all operational expenses and any upfront costs, equipment, signage, etc.	all te	Capacity and Stability Project capacity will be based on the contractor's ability to mobilize on multiple projects, adequate staffing for each project, verification of companies financial stability		Experience Demonstrated applicable experience (prior experience in projects of a similar scope, favorable references from current and prior projects.			
Contractor	COST		Subtotal		Subtotal		Subtotal	TOTAL POINTS	Ranking
ADVANTAGE	\$4,842	\$4345/\$4842 X 50 Points =	45		14.8		9	69	3
VALDEZ	\$6,039	\$4345/\$6039 X 50 Points =	36		17		10	63	4
UNITY	\$5,645	\$4345/\$5645 X 50 Points =	39		25.6		9.2	73	2
ON CALL	\$11,108	\$4345/\$11,108 x 50 points =	20		22.8		17.6	60	6
AGH20	\$4,345	\$4345/\$4345 x 50 points =	50		14.8		12.6	78	1
BARR	\$9.900	\$4345/\$8711 x 50 points =	22		22		17	61	5

Page 1 of 5

		Item 1		Item 2		Item 3			
		[50]		[30]		[20]		[100]	
<u>PLUMBING</u>		Cost Bidder shall indicate a hourly rate for employees for each applicable trade, percentage of profit and overhead for all scopes of work for which contractor wishes to participate Profit and overhead percentage rate shall include all operational expenses and any upfront costs, equipment, signage, etc.		Capacity and Stability Project capacity will be based on the contractor's ability to mobilize on multiple projects, adequate staffing for each project, verification of companies financial stability		Experience Demonstrated applicable experience (prior experience in projects of a similar scope, favorable references from current and prior projects.			
Contractor	COST		Subtotal		Subtotal		Subtotal	TOTAL POINTS	Ranking
UNITY	\$5,000	\$5000/\$5000 x 50 Points =	50		24		15	89	1
ON CALL	\$7,122	\$5000/\$7121 x 50 points	35		22.2		16.2	74	2
AGH20	\$6,308	\$5000/\$6308 x 50 points =	40		14		13.8	67	4
BARR	\$7,617	\$5000/\$7617 x 50 Points =	33		22.4		16.6	72	3

	1			1					
		Item 1		Item 2		Item 3			
		[50]		[30]		[20]		[100]	
<u>ELECTRICAL</u>		Cost Bidder shall indicate a hourly rate for employees for each applicable trade, percentage of profit and overhead for all scopes of work for which contractor wishes to participate Profit and overhead percentage rate shall include all operational expenses and any upfront costs, equipment, signage, etc.		Capacity and Stability Project capacity will be based on the contractor's ability to mobilize on multiple projects, adequate staffing for each project, verification of companies financial stability		Experience Demonstrated applicable experience (prior experience in projects of a similar scope, favorable references from current and prior projects.			
Contractor	COST		Subtotal		Subtotal		Subtotal	TOTAL POINTS	Ranking
Unity	\$5,000	\$4613/\$5000 x 50 points	46		23		17.6	86.7	1
Valdez	\$5,283	\$4613/\$5283 x 50 points =	44		16		12.8	72.5	4
ON Call	\$7,400	\$4613/\$7400 x 50 points =	31		23.6		18	72.8	3
AGH2o	\$4,613	\$4613/\$4613 X 50 Points =	50		14.4		13.2	77.6	2
Barr	\$7,236	\$4613/7236 x 50 points =	32		21.6		14	67.5	5

		Item 1		Item 2		Item 3			
		[50]		[30]		[20]		[100]	
MECHANICAL		Cost Bidder shall indicate a hourly rate for employees for each applicable trade, percentage of profit and overhead for all scopes of work for which contractor wishes to participate Profit and overhead percentage rate shall include all operational expenses and any upfront costs, equipment, signage, etc.		Capacity and Stability Project capacity will be based on the contractor's ability to mobilize on multiple projects, adequate staffing for each project, verification of companies financial stability		Experience Demonstrated applicable experience (prior experience in projects of a similar scope, favorable references from current and prior projects.			
Contractor	COST		Subtotal		Subtotal		Subtotal	TOTAL POINTS	Ranking
Unity	\$5,000	\$5000/\$5000 X 50 points	50		25.8		13.4	89.2	1
Valdez	\$5,631	\$5000/\$5631 x 50 points	44		17.4		13	74.8	2
ON Call	\$8,261	\$5000/\$8261 x 50 points	30		23.4		15.8	69.5	4
AGH2o	\$5,758	\$5000/\$5758 x 50 points	43		15.4		10.5	69.3	5
Barr	\$8,687	\$5000/\$8687 x 50 points	29		23.8		17.8	70.4	3

		Item 1		Item 2		Item 3			
		[50]		[30]		[20]		[100]	
<u>CARPENTRY</u>		Cost Bidder shall indicate a hourly rate for employees for each applicable trade, percentage of profit and overhead for al scopes of work for which contractor wishes to participate Profit and overhead percentage rate shall include all operational expenses and any upfront costs, equipment, signage, etc.	I	Capacity and Stability Project capacity will be based on the contractor's ability to mobilize on multiple projects, adequate staffing for each project, verification of companies financial stability		Experience Demonstrated applicable experience (prior experience in projects of a similar scope, favorable references from current and prior projects.		TOTAL	
Contractor	COST		Subtotal		Subtotal		Subtotal	POINTS	Ranking
Unity	\$5,000	\$5000/\$5000 x 50 points =	50		25.8		18	93.8	1
Valdez	\$6,590	\$5000/\$6590x 50 points =	38		16.5		15.2	69.6	3
ON Call	\$11,844	\$5000/\$11844 x 50 points =	21		23.6		15.6	60.3	5
AGH2o	\$5,251	\$5000/\$5251 x 50 points =	48		16.4		15.2	79.2	2
Barr	\$9,859	\$5000/\$9859 x 50 points =	25		24		18.6	68.0	4